

Connecting People, Ideas and Products in the Document Imaging Industry since 1994

# enx magazine

engage **N** exchange

March 2012 Volume 19 No. 3

## The GREEN Dealer



Dealer Spotlight  
A Conversation with Al Scibetta, President  
of Copier Fax Business Technologies

Konica Minolta Makes Up For Lost Time  
At 2012 Business Conference

Expand Your Document & Data Security  
Thinking and Business

Konica Minolta's  
SMB IT Strategy



ENX Magazine is a  
Proud Media Sponsor of



PRESORTED  
STANDARD  
U.S. POSTAGE  
PAID  
PERMIT #288  
ANAHEIM, CA

ENX Magazine  
PO Box 2240 Suite 729  
Toluca Lake, CA 91610-0240 USA  
tel: 818-505-0022  
fax: 818-505-9972  
email: enx@pacbell.net  
website: www.enxmag.com

We would like to Thank those of you who have  
sent us address change information.  
**HELP US CONSERVE NATURAL RESOURCES**  
To correct or delete your address from our  
subscription list please call, fax or email us.



www.enxmag.com





# ESHA

CORPORATION

YOUR SUCCESS IS OUR BUSINESS



Call for special pricing on  
Q2612AD      HP LTOs      CB435AD



**ALSO RECEIVE COUPON W/ PURCHASE\***

**888-784-7843 | [sales@eshacorp.com](mailto:sales@eshacorp.com) | [www.eshacorp.com](http://www.eshacorp.com)**

Esha Corporation has over **20 years of experience** selling high-quality OEM and compatible supplies.

We have a **30,000+ square foot warehouse**, with distribution centers across the country - and we specialize in **blind drop-shipping**.

We never sell to end-users, **only resellers**, so we know how to serve you!

We want you to succeed, so we offer the **best products** at the **best prices** with the **best service** to keep our customers happy.

Because at Esha Corporation **Your Success is Our Business!**

**Call now! 888-784-7843**



[sales@eshacorp.com](mailto:sales@eshacorp.com) | 6 Alvin Court, East Brunswick, NJ 08816

\*Coupon applies on your next HP order. Mention ad to receive coupon.